## News Release

## ACE AVIATION REPORTS 2006 FULL YEAR AND FOURTH QUARTER 2006 RESULTS

## 2006 FULL YEAR OVERVIEW

- EBITDAR of \$1,539 million (excluding special charges), an increase of $\$ 185$ million over 2005
- EBITDAR (excluding special charges) improvements of $\$ 107$ million at Air Canada Services, $\$ 44$ million at Aeroplan and $\$ 72$ million at Jazz
- Operating income of $\$ 522$ million (excluding special charges) compared to operating income of $\$ 455$ million in 2005 (despite a fuel expense increase of $\$ 348$ million or 16 per cent over 2005). Operating income of $\$ 395$ million after special charges
- Income before non-controlling interest, foreign exchange and income taxes of $\$ 577$ million, an increase of $\$ 207$ million on 2005
- Net proceeds of $\$ 232$ million raised from IPO of Jazz in February 2006
- $\$ 232$ million in proceeds from the sale of US Airways shares during quarters 2 and 3
- Net proceeds of \$491 million raised from Air Canada IPO in November 2006
- Distribution of Aeroplan units to ACE shareholders of $\$ 251$ million in March 2006. Further distribution amounting to $\$ 899$ million announced in December 2006, completed in January 2007


## FOURTH QUARTER OVERVIEW

- EBITDAR of $\$ 329$ million (excluding special charges), an increase of $\$ 121$ million from the 2005 quarter
- EBITDAR improvements (excluding special charges) in all segments: Air Canada Services $\$ 92$ million, Aeroplan $\$ 7$ million, Jazz $\$ 6$ million, and ACTS $\$ 20$ million
- Operating income of $\$ 73$ million, compared to an operating loss in the 2005 quarter of $\$ 34$ million
- Income before non-controlling interest, foreign exchange and income taxes of $\$ 46$ million (including Air Canada IPO dilution gain of $\$ 25$ million) compared to a loss of $\$ 122$ million in the 2005 quarter (including provisions on assets of $\$ 30$ million)

MONTRÉAL, February 9, 2007 - ACE Aviation Holdings Inc. (ACE) today reported operating income of $\$ 522$ million (excluding special charges) for the full year 2006, representing an improvement of $\$ 67$ million from 2005 (despite a fuel expense increase of $\$ 348$ million or 16 per cent over 2005).

EBITDAR ${ }^{(1)}$ for ACE amounted to $\$ 1,539$ million (excluding special charges), an improvement of $\$ 185$ million from 2005. Air Canada Services reported EBITDAR of $\$ 1,043$ million (excluding special charges), an increase of $\$ 107$ million. EBITDA at Aeroplan amounted to
\$154 million, representing an improvement of \$44 million, driven by increased redemptions, higher average revenue recognized per Aeroplan mile, and a lower average cost per mile redeemed. Jazz EBITDAR amounted to $\$ 299$ million, an improvement of $\$ 72$ million. ACTS reported EBITDA (excluding special charges) of \$34 million for the year.

For the fourth quarter of 2006, ACE reported operating income of $\$ 73$ million. This represented an improvement of $\$ 107$ million from 2005. EBITDAR for ACE in the fourth quarter amounted to $\$ 329$ million (excluding special charges), an improvement of $\$ 121$ million from the fourth quarter 2005. Air Canada Services reported EBITDAR (excluding special charges) of $\$ 197$ million, an increase of $\$ 92$ million. EBITDA at Aeroplan amounted to $\$ 40$ million, representing an improvement of $\$ 7$ million. Jazz EBITDAR amounted to $\$ 72$ million, an improvement of $\$ 6$ million. ACTS reported EBITDA of $\$ 20$ million for the quarter, an improvement of $\$ 20$ million.
"I am pleased with our strong progress during 2006 in the implementation of ACE's business strategy," said Robert Milton, Chairman, President and Chief Executive Officer, ACE Aviation Holdings Inc. "We have delivered strong financial results for the year and we've also made excellent progress in delivering shareholder value.
"During the year we further highlighted the value of ACE and its businesses. The completion of the IPOs of both Jazz and Air Canada during 2006, means that the value of three of our four major investments are recognized by the public market. We are now actively pursuing the monetization of our fourth principal investment, ACTS. In addition, we made distributions to our shareholders of $\$ 251$ million in March 2006 and $\$ 899$ million in January 2007.
"In the fourth quarter, Air Canada Services delivered a strong revenue driven performance. Aeroplan reported another strong quarter with a $\$ 7$ million increase in operating income over the previous year. Jazz reported operating income of $\$ 33$ million for the quarter.
"I am particularly pleased with the results reported by ACTS. ACTS delivered EBITDA of \$20 million in the quarter, an improvement of a similar amount over the 2005 quarter. This together with its improved performance in quarter 3 and the announcement of the acquisition of an 80 per cent interest in the Aeroman business in El Salvador reflects the real progress being made by the new management team. I am excited about the prospects for this business as we continue the monetization process. "

## (1) Non-GAAP Measures

Special charges refer to expenses recorded in 2006 related to obligations for the redemption of Aeroplan Miles issued before 2002 and labour restructuring. EBITDAR is a non-GAAP financial measure commonly used in the airline industry to assess earnings before interest, taxes, depreciation and aircraft rent. EBITDAR is used to view operating results before aircraft rent and depreciation, amortization and obsolescence as these costs can vary significantly among airlines due to differences in the way airlines finance their aircraft and other assets. For segments without aircraft rent, such as Aeroplan and ACTS, EBITDA is used to view operating results before depreciation, amortization and obsolescence as these costs can vary significantly among companies due to differences in the way companies finance their assets. EBITDAR and EBITDA are not recognized measures for financial statement presentation under GAAP and do not have standardized meaning and is therefore not likely to be comparable to similar measures presented by other public companies. Readers should refer to Consolidated Highlights or ACE's 2006 Management's Discussion and Analysis (MD\&A) which will be filed on SEDAR for a reconciliation of EBITDAR and EBITDA to operating income (loss).

For further information on ACE's public disclosure file, including ACE's Annual Information Form, please consult SEDAR at www.sedar.com and EDGAR at www.sec.gov/edgar.shtml

## CAUTION REGARDING FORWARD-LOOKING INFORMATION

Certain statements in this news release may contain forward-looking statements. These forward-looking statements are identified by the use of terms and phrases such as "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "predict", "project", "will", "would", and similar terms and phrases, including references to assumptions. Such statements may involve but are not limited to comments with respect to strategies, expectations, planned operations or future actions. Forward-looking statements, by their nature, are based on assumptions and are subject to important risks and uncertainties. Any forecasts or forward-looking predictions or statements cannot be relied upon due to, amongst other things, changing external events and general uncertainties of the business. Such statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements to differ materially from those expressed in the forward-looking statements. Results indicated in forward-looking statements may differ materially from actual results for a number of reasons, including without limitation, energy prices, general industry, market and economic conditions, war, terrorist attacks, changes in demand due to the seasonal nature of the business, the ability to reduce operating costs and employee counts, employee relations, labour negotiations or disputes, pension issues, currency exchange and interest rates, changes in laws, adverse regulatory developments or proceedings, pending and future litigation and actions by third parties as well as the factors identified throughout ACE's filings with securities regulators in Canada and the United States and, in particular, those identified in the Risk Factors section to ACE's 2006 MD\&A which will be filed on SEDAR. The forwardlooking statements contained herein represent ACE's expectations as of the date they are made and are subject to change after such date. However, ACE disclaims any intention or obligation to update or revise any forwardlooking statements whether as a result of new information, future events or otherwise, except as required under applicable securities regulations.

## INFORMATION

Investor Relations

## Shareholder Relations

## Internet :

| For the year ended December 31 (in millions - Canadian dollars) | Unaudited 2006 |  | $\begin{array}{r} \text { Unaudited } \\ 2005 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues |  |  |  |  |
| Passenger | \$ | 8,969 | \$ | 8,269 |
| Cargo |  | 625 |  | 620 |
| Other |  | 1,063 |  | 941 |
|  |  | 10,657 |  | 9,830 |
| Special charge for Aeroplan miles |  | (102) |  |  |
|  |  | 10,555 |  | 9,830 |
| Operating expenses |  |  |  |  |
| Salaries, wages and benefits |  | 2,553 |  | 2,517 |
| Aircraft fuel |  | 2,546 |  | 2,198 |
| Aircraft rent |  | 441 |  | 417 |
| Airport and navigation fees |  | 983 |  | 924 |
| Aircraft maintenance, materials and supplies |  | 471 |  | 367 |
| Communications and information technology |  | 289 |  | 303 |
| Food, beverages and supplies |  | 335 |  | 334 |
| Depreciation, amortization and obsolescence |  | 576 |  | 482 |
| Commissions |  | 236 |  | 253 |
| Special charge for labour restructuring |  | 25 |  | - |
| Other |  | 1,705 |  | 1,580 |
|  |  | 10,160 |  | 9,375 |
| Operating income |  | 395 |  | 455 |
| Non-operating income (expense) |  |  |  |  |
| Interest income |  | 120 |  | 66 |
| Interest expense |  | (378) |  | (315) |
| Interest capitalized |  | 61 |  | 14 |
| Gain on sale of US Airways shares |  | 152 |  | - |
| Dilution gain - Air Canada |  | 25 |  | - |
| Dilution gain - Jazz |  | 220 |  | - |
| Dilution gain - Aeroplan |  | - |  | 190 |
| Loss on sale of and provisions on assets |  | (4) |  | (28) |
| Other |  | (14) |  | (12) |
|  |  | 182 |  | (85) |
| Income before non-controlling interest, foreign exchange and income taxes | \$ | 577 | \$ | 370 |

The following table reflects the income / loss before non-controlling interest, foreign exchange, and income taxes of ACE and its reportable segments and earnings before interest, taxes, depreciation, amortization and obsolescence, and aircraft rent (EBITDAR), which is a non-GAAP measure, for 2006 and 2005.


## ACE AVIATION *)

## Quarter 42006 versus Quarter 42005

The following table reflects the income / loss before non-controlling interest, foreign exchange, and income taxes of ACE and its reportable segments and earnings before interest, taxes, depreciation, amortization and obsolescence, and aircraft rent (EBITDAR), which is a non-GAAP measure, for quarter 42006 and quarter 42005.


Cash and Short-term Investments


## Long-term Debt and Capital Leases



## Non-GAAP Financial Measures - EBITDAR/EBITDA

EBITDAR (earnings before interest, taxes, depreciation, amortization and obsolescence and aircraft rent) is a nonGAAP financial measure commonly used in the airline industry to view operating results before aircraft rent and depreciation, obsolescence and amortization, as these costs can vary significantly among airlines due to differences in the way airlines finance their aircraft and other assets. For segments without aircraft rent, such as Aeroplan and ACTS, EBITDA (earnings before interest, taxes, depreciation, amortization and obsolescence) is used to view operating results before depreciation, amortization and obsolescence, as these costs can vary significantly among companies due to differences in the way companies finance their assets. EBITDAR and EBITDA are not recognized measures for financial statement presentation under GAAP and do not have a standardized meaning and are therefore not likely to be comparable to similar measures presented by other public companies. EBITDAR and EBITDA are reconciled to operating income (loss) as follows:

| UNAUDITED <br> (in millions - Canadian dollars) | Quarter 4 |  |  | 2006 | 2005 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | Change |  |  |  |
| Air Canada Services |  |  |  |  |  |  |
| GAAP operating income (loss) | (5) | (91) | 86 | 114 | 191 | (77) |
| Add back: |  |  |  |  |  |  |
| Aircraft rent | 75 | 90 | (15) | 314 | 341 | (27) |
| Depreciation, amortization and obsolescence | 135 | 106 | 29 | 493 | 404 | 89 |
| EBITDAR | 205 | 105 | 100 | 921 | 936 | (15) |
| Add back: |  |  |  |  |  |  |
| Special charge for labour restructuring | (8) | - | (8) | 20 | - | 20 |
| Special charge for Aeroplan miles | - | - |  | 102 | - | 102 |
| EBITDAR excluding special charges | 197 | 105 | 92 | 1,043 | 936 | 107 |
| Aeroplan |  |  |  |  |  |  |
| GAAP operating income | 37 | 30 | 7 | 140 | 102 | 38 |
| Add back: |  |  |  |  |  |  |
| Depreciation, amortization and obsolescence | 3 | 3 |  | 14 | 8 | 6 |
| EBITDA | 40 | 33 | 7 | 154 | 110 | 44 |
| Jazz |  |  |  |  |  |  |
| GAAP operating income | 33 | 34 | (1) | 144 | 129 | 15 |
| Add back: |  |  |  |  |  |  |
| Aircraft rent | 34 | 28 | 6 | 134 | 80 | 54 |
| Depreciation, amortization and obsolescence | 5 | 4 | 1 | 21 | 18 | 3 |
| EBITDAR | 72 | 66 | 6 | 299 | 227 | 72 |
| ACTS |  |  |  |  |  |  |
| GAAP operating income (loss) | 12 | (8) | 20 | (2) | 47 | (49) |
| Add back: |  |  |  |  |  |  |
| Depreciation, amortization and obsolescence | 8 | 8 |  | 31 | 32 | (1) |
| EBITDA | 20 | - | 20 | 29 | 79 | (50) |
| Add back: |  |  |  |  |  |  |
| Special charge for labour restructuring | - | - |  | 5 | - | 5 |
| EBITDA excluding special charges | 20 | - | 20 | 34 | 79 | (45) |
| Consolidated Total |  |  |  |  |  |  |
| GAAP operating income (loss) | 73 | (34) | 107 | 395 | 455 | (60) |
| Add back: |  |  |  |  |  |  |
| Aircraft rent | 107 | 117 | (10) | 441 | 417 | 24 |
| Depreciation, amortization and obsolescence | 157 | 125 | 32 | 576 | 482 | 94 |
| EBITDAR | 337 | 208 | 129 | 1,412 | 1,354 | 58 |
| Add back: |  |  |  |  |  |  |
| Special charge for labour restructuring | (8) | - | (8) | 25 | - | 25 |
| Special charge for Aeroplan miles | - | - |  | 102 | - | 102 |
| EBITDAR excluding special charges | 329 | 208 | 121 | 1,539 | 1,354 | 185 |

## Operating Income excluding the Special Charge for Aeroplan miles and the Special Charge for Labour Restructuring

ACE uses operating income excluding the special charges for Aeroplan miles and labour restructuring to assess the operating performance of its ongoing business without the effects of these special charges. These items are excluded from ACE financial results and from Air Canada Services and ACTS segment results as they could potentially distort the analysis of trends in business performance. The special charge for Aeroplan miles is the full and final settlement between the parties in connection with Air Canada's obligations for the redemption of pre-2002 miles. The special charge for labour restructuring is the total cost of the 20 percent non-unionized workforce reduction plan announced in February 2006. The special charges for Aeroplan miles and labour restructuring are not reflective of ACE underlying financial performance.

The following measure is not a recognized measure for financial statement presentation under Canadian GAAP and does not have a standardized meaning and is therefore not likely to be comparable to similar measures presented by other public companies.

Operating income excluding the special charge for Aeroplan miles and the special charge for labour restructuring is reconciled to operating income as follows:

| UNAUDITED <br> (in millions - Canadian dollars) | Quarter 4 |  |  | 2006 | 2005 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | Change |  |  |  |
| ACE |  |  |  |  |  |  |
| GAAP operating income (loss) | 73 | (34) | 107 | 395 | 455 | (60) |
| Add back: |  |  |  |  |  |  |
| Special charge for Aeroplan miles | - | - | - | 102 | - | 102 |
| Operating income (loss), excluding the special charge for Aeroplan miles | 73 | (34) | 107 | 497 | 455 | 42 |
| Add back: |  |  |  |  |  |  |
| Special charge for labour restructuring | (8) | - | (8) | 25 | - | 25 |
| Operating income (loss), excluding the special charges for Aeroplan miles and labour restructuring | 65 | (34) | 99 | 522 | 455 | 67 |
|  |  |  |  |  |  |  |
| UNAUDITED <br> (in millions - Canadian dollars) | Quarter 4 |  |  |  |  |  |
|  | 2006 | 2005 | Change | 2006 | 2005 | Change |
| ACTS |  |  |  |  |  |  |
| GAAP operating income (loss) | 12 | (8) | 20 | (2) | 47 | (49) |
| Add back: |  |  |  |  |  |  |
| Special charge for labour restructuring | - | - | - | 5 | - | 5 |
| Operating income (loss), excluding the special charge for labour restructuring | 12 | (8) | 20 | 3 | 47 | (44) |
|  |  |  |  |  |  |  |
| UNAUDITED <br> (in millions - Canadian dollars) | Quarter 4 |  |  |  |  |  |
|  | 2006 | 2005 | Change | 2006 | 2005 | Change |
| Air Canada Services |  |  |  |  |  |  |
| GAAP operating income (loss) | (5) | (91) | 86 | 114 | 191 | (77) |
| Add back: |  |  |  |  |  |  |
| Special charge for Aeroplan miles | - | - | - | 102 | - | 102 |
| Operating income (loss), excluding the special charge for Aeroplan miles | (5) | (91) | 86 | 216 | 191 | 25 |
| Add back: |  |  |  |  |  |  |
| Special charge for labour restructuring | (8) | - | (8) | 20 | - | 20 |
| Operating income (loss), excluding the special charges for Aeroplan miles and labour restructuring | (13) | (91) | 78 | 236 | 191 | 45 |

